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office@tradesacademy.ac.nz www.tradesacademy.ac.nz

MAKE THE MOST OF SCHOOL Choose a trade today!

The **Top of the South Trades Academy** is opening doors for students like you, who want to stay at school but are ready to start training for a real job.

If you're accepted into Trades Academy, you'll be able to stay at school completing NCEA, while at the same time working towards Level 2 or 3 credits and/or a NZ recognised qualification in a trade of your choice

Trades Academy training is practical and hands-on and there are lots of options to choose from. You can learn anything from mechanical engineering and building, to hairdressing and hospitality. You'll learn heaps of useful skills to help you go on to further study or get a job right out of school. **The best part is, it's free!**

Training is either one day a week at one of the Nelson Marlborough Institute of Technology's (NMIT) campuses in Richmond, Nelson and Blenheim; or in residential blocks at Whenua Iti Outdoors.

What are you waiting for? Apply now and get going places.



HOW TO apply...

It's easy to apply for the Top of the South Trades Academy.

Just download an application form at **www.tradesacademy.ac.nz**, talk with your school's Trades Academy coordinator - and we'll take it from there.

The Trades Academy has no fees and is open to year 11, 12 and 13 students, who have or are working towards gaining credits in numeracy and literacy. We're looking for students who are focused, committed to learning and keen to work towards a career in their chosen vocational pathway.

If this sounds like you, contact us today.

office@tradesacademy.ac.nz www.tradesacademy.ac.nz

VOCATIONAL Pathways



The Vocational Pathways have been developed through a partnership between government agencies, the industry training sector, secondary and tertiary educators, and industry and employer representatives.

Achieving credits towards Vocational Pathways means students are developing foundation skills and knowledge in areas that employers value. Students can work towards the Vocational Pathways by gaining credits from the achievement standards and unit standards recommended by the sectors. The Vocational Pathways will also make it easier for prospective employers and others to see when students have the strengths, abilities and qualities they are looking for.

CHECK OUT THESE HELPFUL WEBSITES:

www.youthguarantee.net.nz www.careers.govt.nz www.dol.govt.nz/occupation-outlook





This hands-on building and construction programme is the first rung on the ladder of a great career that can really take you places.

Working in NMIT's carpentry barn and enclosed construction yard, you'll learn heaps of useful skills like making pre-framed walls, installing windows, hanging doors and much more. Develop your skills using hand and power tools, learn how to interpret plans and create drawings for building projects; and gain an insight into joinery manufacturing.

From here you can go into employment, a trades course at NMIT or further study at university. One day you could end up running your own company!

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February 2019

Time: 9am to 2.30pm Fridays

Location: NMIT Nelson

Retail Shop Fit-Out

Quantity Estimator



Building Supplies Sales

Commercial Building

Labourer/Hammer Hand Construction Project Manager



CLAYTON ANDERSON

BUILDING & CONSTRUCTIONWaimea College

Clayton is looking at a career as a builder, so enrolling in the Building & Construction programme is a way to gain more skills and experience before he applies for a Building apprenticeship at the end of this year. "I really enjoy the freedom we have in the course to choose our own projects and work on them by ourselves. We get to use a lot more tools and machinery here than we do at school."

One highlight for Clayton has been designing, planning and building a substantial dog box for his hunting dogs at home. "The tutors really helped out. They let you work on your own projects and are always there to give you advice and encouragement."

Clayton rates the Trades course as 10 out of 10. "If you want to get a trade, you should definitely come along to Trades Academy."



Careers in civil infrastructure can range from building roads, bridges and subdivisions, to designing and managing the assets that are vital for core industries, like power, water and transport.

This innovative programme will give you an introduction to the civil infrastructure industry in a very practical way. You will spend time working alongside employers, gaining experience and working towards industry credits.

As part of this programme you will work towards the NZ Certificate of Infrastructure Works Level 2. This qualification is the first step in your career in the industry, giving you the skills and knowledge to work safely on civil construction sites. This can be a springboard to further training, employment and positions of responsibility in the industry.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February 2019

9am to 2.30pm Thursdays or Fridays Time: **Nelson and Marlborough bases**





ITO Training and Industry Employment/ Cadetships/Apprenticeships

NZ Diploma in Engineering - Civil, Level 6, NMIT

UNIVERSITY STUDIES:

> Bachelor of Engineering

CIVIL ENGINEERING INCLUDES BUILDING STRUCTURES IN:

Roading, sewage, bridges, dams, transport, and gas and water supply systems

Government and Local Government **Private Construction Company** Marine Structural Engineer **Project Construction Engineer**

Surveying Draughtsperson Technician Private Consultant

Infrastructure and Utility Organisations

RENEE CURRIE

CIVIL **INFRASTRUCTURE**

Motueka High School

so when the Civil Infrastructure programme was suggested she decided to give it go. "I really like that you can work at your own pace and that it's not all classroom stuff. When we visit sites it's interesting seeing how they actually do things, rather than just driving past in your car.

Renee was particularly interested to find out how "It's not just randomly putting out cones, there are specific plans." Renee appreciates the way the course is run and has found the tutor both "He is really interested in what we want to do"

"You get a head-start on other people if you decide you do really want to do a trade and get a job.'

BAWI HLICHAL

- INFRASTRUCTURE
- **Nelson College**

career in this industry when he leaves school. He really enjoys the tutor and is finding the course a lot of fun. "My English is not too good and sometimes I but the tutor explains things and helps us. He's very

The practical nature of the course really suits Bawi to do, like visiting Fulton Hogan and learning more about what they do. It's really interesting." Bawi would highly recommend this course to others.

* Graduate PROFILE

JOSHUA HUTTON

TOTSTA Graduate Civil Infrastructure 2016 Waimea College

At school, Joshua always preferred practical subjects like Outdoor Ed, materials technology and engineering. By the time he got to Year 12 he was looking around at alternatives and decided to give the Trades Academy Civil Infrastructure programme a go.

"I'd thought about civil construction as an option for the future, but back then I didn't really have any idea what it was all about until I did the Trades programme. It opened my eyes to the different roles and opportunities available in the industry." Joshua got on really well with his tutor, who he says "kept it real" and was always keen to help the students on the programme who wanted to learn more.

During his Trades Academy programme, Joshua completed a 4 week work placement with Fulton Hogan and from there he was offered fulltime employment. Joshua has now completed his Wheels, Tracks and Rollers Licence and has worked his way up to become a machine operator. This role takes him to many different work sites, including the new airport development, as well as new subdivisions in Nelson and Richmond.



Joshua and his crew work long hours, but he says that the work is always changing and interesting. "One of the areas I work in is putting in new roads and building platforms. We have to follow complex plans and work to the exact GPS levels. It's important to take responsibility for doing a good job as everything has to be signed off at the end."

Joshua is grateful to Fulton Hogan for the experience and opportunities he's been given over the past 18 months. He's currently completing his Level 4 Certificate in Civil Infrastructure (Earthworks and Roading) and his short term goal is to work his way up and gain more experience in the industry so that he can take on a foreman's role. In the future, Joshua would like to stay in Nelson, work his way up through the ranks and one day take on a management position. "There are always opportunities in this industry."

His advice to students is not to leave school too soon, but to grab any opportunities to gain experience in different work environments. "Don't settle for one thing right away. Have your eyes open and be prepared to work your way up. Don't be scared to do the hard yards. If you work hard you'll be respected by others."



If you're into making and fixing things and like working with your hands, then chances are you'll make a really good mechanical engineer.

This challenging programme will see you working in NMIT's Mechanical Engineering workshops learning how to machine, weld and fabricate with metal. During the year you'll design, build and race a grass kart with your team mates. Training is pretty much hands-on - so be prepared to get stuck in.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February 2019

Time: 9am to 2.30pm Fridays

NMIT Nelson Location:



Industry Employment/ **Apprenticeships and ITO Training**

Tertiary Pre-Employment Training at NMIT L3 in Engineering

UNIVERSITY STUDIES:

- Engineering Degrees in Mechanical, Civil, Structural, Design
- Metallurgist

Business Owner Welder Heavy Fabrication Engineer CAD Operator Civil Engineer

Structural Steel Engineer

Machinist and Toolmaker Refrigeration Engineer Mechanical Engineer

Marine Engineer Sheet Metal Fabricator Architect or Civil Drafter Hydraulics Engineer

Heating, Ventilation, Air Conditioning

Maintenance and Diagnostics Engineer

HAMISH CARTER

MECHANICAL **ENGINEERING YEAR 1 Waimea College**

Hamish chose Mechanical Engineering as his goal is to become a fully qualified Fitter and Turner in the future. "What I like best about the course is all the practical skills you learn. Here at NMIT we get to set up and use all the machinery, which we can't do at school.

Hamish is currently building a grass kart, which he'll race with his team mates in a competition at the end of the year. "We've all chosen to be here at Trades, so when we're in the workshop everyone wants to achieve and get the kart done. We're building it from scratch so there's a lot of thought that goes into the design and then making it happen.

Hamish hopes to get an apprenticeship at the end of this year, but if that doesn't happen, he'll probably enrol at NMIT to complete a pre-Trades Engineering programme. "I'd rather be learning on the job or in a tertiary environment to get started on my engineering career.'

MOTU HARRIS

- **MECHANICAL ENGINEERING YEAR 2**
- **→** Tapawera Area School

Motu is keen to develop his engineering skills and experience, so decided to enrol for a second year in the Mechanical Engineering Trades programme. He enjoys the process of making things and the fact that he can use all the machinery in the NMIT workshop. He's looking forward to making and racing another grass kart this year!

Motu really appreciates the help he's been given by his tutor: "My tutor, Kevin, is really cool. He goes out of his way to help me, especially with the written work." For Motu who comes from a small area school, meeting students from other schools has also been a real bonus.



If you enjoy working on cars and problem-solving then Automotive Engineering could be just the career for you.

This programme will give you a real taste for the industry. You'll spend your time getting your hands dirty in NMIT's automotive workshops learning how cars and engines work and finding out about fault-finding and what automotive engineers do in their jobs. You'll have the opportunity to pull apart and reassemble car engines, change tyres and balance wheels, while learning about the location and function of vehicle systems and components.

Give it a go and see if Automotive Engineering is for you!

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

February 2019 Starts:

9am to 2.30pm Thursdays or Fridays Time: Location: **NMIT Marlborough and Nelson**





Industry Employment/ Apprenticeships and ITO Training

Tertiary Pre-Employment Training at NMIT in L3 Automotive Engineering

UNIVERSITY STUDIES:

- Engineering
- > Energy and Fuel Research

Small Engine Mechanic Automotive Electrician Powerboat Technician

Motorcycle Mechanic Fuel Injector Engineer

Brake Service Technician Wheel Alignment Technician

Hydraulic Engineer Marine Engineer

Automotive Engineering (light, heavy, diesel, marine, road)

DAMON HISCOKE

AUTOMOTIVE **ENGINEERING MARLBOROUGH**

Marlborough Boys College

Damon is from a family heavily involved in racing vehicles, so it was a natural progression for him to want to find out more about the automotive industry. Damon is finding the learning great at Trades Academy. A highlight for him has been to learn about calculations and compression ratios so that he can do some work on the family production vehicle at home.

"I enjoy the small class size and being able to ask questions when I get stuck. The class discussions are always interesting, the tutor shares anecdotes and goes into detail with his explanations." In the future Damon would like an apprenticeship in automotive engineering and he feels that the Trades' course has given him a good set of skills to take into the industry.

RAQUAL REID

- AUTOMOTIVE **ENGINEERING NELSON**
- Nelson College for Girls

The Automotive Trades programme has been a perfect opportunity for Raqual to add to her range of skills and experiences before she leaves school at the end of the year. "I enjoy the fact that it's mostly practical, rather than lots of theory and I can use what I'm learning to fix my own car in the future". One of the highlights for Raqual has been the opportunity to spend every Friday at NMIT, being treated like an adult student, spending time in a real life work environment. She speaks highly of her tutor who she says is welcoming and friendly and explains everything so clearly. "Pete's really patient. He's always encouraging, even when you lack confidence".

Her advice to younger students is: "Take the opportunities you can while you're still at school. You don't know where they can lead to.'



The Primary Industries are the backbone of New Zealand's economy. In this programme, you'll get out of the classroom and into the outdoors to discover the range of career opportunities that exist in New Zealand's largest industry.

Get a taste of our region's main primary industries of horticulture, aquaculture, viticulture, agriculture and conservation. There will be field trips to local orchards, aquaculture farms, vineyards, forests and farms.

You'll learn a wide range of skills that employers in the industry are looking for. Learn how to ride quad bikes and use chainsaws safely; take part in pest control and forest regeneration; learn about fish farming research from the experts at the Cawthron Institute; discover how our vineyards produce some of the best wine in the world; learn about crops and horticultural sprays.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February 2019

Time: 9am - 2.30pm Thursdays or Fridays

NMIT Marlborough and Richmond (Nelson)



Industry Employment

Tertiary studies at NMIT in Horticulture, Viticulture & Wine, Conservation, Aquaculture and Maritime

University studies at Lincoln or Massey

Dairy Farm Worker Forestry Worker/Manager Orchard Worker/Manager Health and Safety Officer Agriculture Contractor Conservation Ranger Viticulture Worker/Manager Salmon, Mussel or Oyster Farmer Shepherd Share Milker Winemaker Sheep Farmer Spray Contractor Saw Doctor Lab Technician Skipper

Fencer Horticulturist Chainsaw Operator Farm Manager Livestock Agent Herd Manager Hatchery Worker



PRIMARY INDUSTRIES MARLBOROUGH Marlborough Girls College

learning how to use chainsaws. This wasn't something she'd done before so she was quite apprehensive about it at first. "The tutors are experience, so this gave me the confidence to give it a go". Hayley says she has learned a lot and is now a confident user of a chainsaw. She's also looking forward to the next module which is all about how to use and ride ATVs safely.

continue her Primary Industries studies through the Gateway programme. She would eventually like to go and study at the Telford Agricultural College, focusing or sheep farming.

AYLA DE JONG

PRIMARY INDUSTRIES NELSON

Waimea College

For Ayla the highlights of the Primary Industries programme have been the hands-on, practical activities and the chance to meet students from other schools. "I'm better at practical subjects and I'm also quite sociable, so Trades really suits me. Learning how to use chainsaws has been really cool."

Ayla is looking forward to the next part of the programme which focuses on Aquaculture. "The programme has given me the opportunity to find out about industries and careers I hadn't thought about before.'

* Graduate PROFILE

BEN COUTTS

TOTSTA Graduate Hospitality 2014 Waimea College

When Ben was in Year 12 at school, he decided to enrol in the Trades Academy Hospitality programme as a way to gain experience and skills in Front of House operations.

During the programme he had the opportunity to also try out chefing in the commercial kitchen. It was during this time that he realised his real passion lay in the kitchen, preparing and cooking delicious food. In 2014 he enrolled for the second year of the Trades Hospitality programme, honing his cooking skills further and making plans for what his future career might look like. During this year he also completed a Gateway work placement programme, undertaking work experience at a local café.

Since that time, cooking has become Ben's life and he is actively pursuing his dream to become a qualified chef. He is currently completing his Level 5 Diploma in Culinary Arts at NMIT and later this year will complete a Front of House certificate qualification, to give him all the skills he needs to succeed in the hospitality industry.

"It's been an awesome experience here at NMIT. There are 12 of us in my current class and we all come from different parts of the world. It's really opened my eyes - we all come together over our shared love of



food. We learn about all types of cooking, as well as finding out about where our ingredients come from and food sustainability".

One of the highlights for Ben is working in the Rata Room restaurant at NMIT two nights a week, as well as working at local café, River Kitchen. The skills and experience these work placements offer mean that Ben is ready to move out of training and take the next step into fulltime chefing.

Looking back at Trades Academy, Ben says that this experience gave him the confidence to go on into more advanced tertiary study and to follow the career path he is passionate about. "The tutors are great. They're professional and always willing to pass on their knowledge to us. The facilities also make a huge difference. Here at NMIT we have a fully functioning commercial restaurant, so we get to practice what we learn in a real life environment. I also get experience supervising other junior trainee chefs." Ben reckons that being open to change, willing to try new things and making the most of any opportunities is the key to success.

So what's next for Ben? His long term goal is to have his own establishment. The experience he's gained through Trades Academy and further tertiary training at NMIT has set him on his path of success in the hospitality sector. His advice to younger students is: "Put yourself out and go the extra mile. The minute you get comfortable is the minute you stop learning".



If you are into sport and exercise and want to know more about how your body responds and adapts to exercise, then this is the programme for you.

Find out how your body reacts to training and what things you should be including in your training to improve your sports performance and fitness. Have a look at some of the common training tools, fitness methods and models and apply these to yourself and others. Train in a different environment with up-to-date instructors and get a feel for the other options you could go on to study to be able to work in the sport, health and fitness industry.

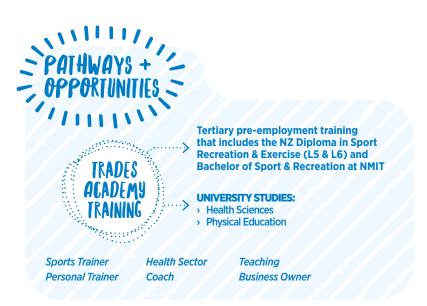
As the saying goes 'without your health you don't have wealth', take the time to explore this widely growing career option while getting to know more about yourself and your training.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February 2019

Time: 9am to 2.30pm Fridays

Location: NMIT Nelson





TIA HOLDAWAY-MARKS

⇔ SPORT & EXERCISE **⇔** Marlborough Girls College

Tia is a keen sportswoman and representative hockey player, so choosing to enrol in the Trades Sport & Exercise programme was a logical choice for her. Her commitment is obvious - she leaves Blenheim at 7am every Friday morning to take part in the Nelson-based programme, and usually doesn't get back home until after 4.30pm.

"I like meeting new people, getting exercise for my chosen sport and learning new training techniques. I like learning the theory of sport and exercise and then applying it in a practical way at the gym. I'm not great at sitting in a classroom so this way of learning has really opened my mind. The course has also really helped me with the start of my hockey training this season."

Tia says she would 100% recommend the programme to others with an interest in sports. She enjoys working alongside other Trades students as well as the fulltime NMIT students in the Diploma course. "It really helps having the older students come in and tutor us."

Tia is managing her busy workload of school, Trades and hockey practice. "I use my study periods at school to catch up on any classes I've missed – if you want to play sport at a higher level you have to learn how to balance all your commitments." Tia is looking at enrolling at the Institute of Sport in Christchurch in the future and possibly pursue a career as a Personal Trainer.



Hospitality is a career full of opportunities.

You could start out serving coffees, become a chef or restaurant manager and one day even end up running your own business. This practical introduction to the industry will see you working in NMIT's state-of-the-art kitchen and restaurant training facility where you'll be preparing, cooking and serving some of our region's finest produce.

The Hospitality programme is available at both Level 2 (Hospitality Year 1) and Level 3 (Hospitality Year 2). The focus of the first year is on developing knowledge and skills in various areas of hospitality, including cooking, café service, introductory barista (coffee-making) and front-of house. Students in the Year 2 programme, have the opportunity to further develop their cooking skills in the commercial kitchen; learning how to put together ingredients and flavours to come up with mouth-watering local and international dishes.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February 2019

Time: 9am to 2.30pm Fridays

Location: NMIT Nelson



Industry Employment/Apprenticeships and ITO Training

Tertiary Pre-Employment Training at NMIT in Culinary Arts, Food and Beverage Service

UNIVERSITY STUDIES:

- > Food Nutrition
- > Food Technology

Chef or Cook Baker
Caterer Hospitals
Pastry Chef Restaurants
Kitchen Assistant Short Order Cook
Food Development Restaurant Manager

Cruise Ships or Oil Rigs Function Centres Food and Beverage Manager Cafés, Bars and Hotels Super Yachts

CONNIE LAW

HOSPITALITYGarin College

Connie wanted to continue studying Hospitality in Year 13 but wasn't able to do this at school, so enrolled in the Trades Academy programme instead. This has turned out to be a great opportunity. "The programme here is really cool. It's all practical and hands on, and we get to work in the commercial kitchen for a full day every Friday".

Connie says that the programme is giving her the skills and experience she needs to go on and gain employment in the hospitality sector. "I've learnt so many new skills here – every week we do something different. The tutor starts by demonstrating and explaining what we're going to do for the day and then we get to go into the kitchen and do it all ourselves."

A highlight has been meeting new people from other schools. "We all want to be here, so everyone is focused and engaged in what they're doing.

HIZE WANCHANA

HOSPITALITY
Nelson College

Hize took Hospitality in Years 11 and 12 at school and was then given the opportunity to come to Trades Academy to complete the Level 3 Trades Hospitality programme. He says he was quite nervous when he first started the programme, as he was unsure what to expect. Now however, he's met people from lots of different schools and is really enjoying the chance to improve his cooking skills and explore new ways of preparing food.

"I enjoy being in the kitchen for the full day and there's a good balance between practical and theory work. The chefs here are all friendly and patient. You can always ask questions if you don't understand something".



Take the first step into the exciting world of the beauty industry.

Working in a fully equipped training salon at NMIT, you will learn about:

- Skin health
- Customer service and retail
- Professional products
- Tinting
- Eyebrow shaping
- · Hand, foot and nail care

During this programme you will work towards credits in the NZ Certificate in Salon Services Level 2.

This is a great opportunity to learn about a future career that will enable you to travel the world while working in the beauty, body and spa industry.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February 2019

9am to 2.30pm Thursdays or Fridays Time: **NMIT Nelson and Marlborough** Location:



TATIANA TE KAWA WIREMU

BEAUTY NELSON TKKM o Tuia te Matangi

For Tatiana, coming to Trades Academy on a Friday has been a big step. She is the only student from her small school taking one of the NMIT Trades courses, so she felt quite nervous at first. "NMIT felt really big to me, but it's been so good to step outside my comfort zone and make the effort. I'd definitely encourage others to come along and give it a go.

I like the work environment here at NMIT. In the Beauty course we do a lot of practical activities and work alongside others. The hands-on work backs up the theory that we do. Our tutor Crystel is amazing. She's honest and helpful and is good at explaining everything. I now have a much better idea what the beauty industry is all about."

Tatiana rates her Trades Academy experience as 10 out of 10!

KITTIYANON (KITTY) IAMSUREE

 BEAUTY MARLBOROUGH
 Marlborough Girls **Marlborough Girls**

Kitty's career goal is to become a qualified Beauty Therapist so choosing the Trades Academy programme was an easy decision. The professional environment at NMIT and hands on learning suits Kitty who is taking the opportunity to learn beauty procedures whilst still attending college. She plans to take another step next year and study Beauty full time.

"The tutor is helpful and keeps us on task. She's always there to support us. She's intuitive and understanding and finds ways to make learning fun and interesting. We are expected to act and behave like the professional beauticians we aspire to be."



Take the first step into the exciting world of the hair industry.

Working in a fully-equipped training salon at NMIT, you will learn to:

- Develop a range of elementary hairstyling skills, including presenting fashion competition work
- Develop skills to support a stylist within the salon
- Provide service and care to clients in a salon
- Understand and document a client's journey within the salon environment
- Understand fashion trends to be able to present a personal fashion image

This is a practical introduction to a career that never goes out of fashion!

During this programme you will work toward credits in the NZ Certificate in Salon Services Level 2.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February 2019

Time: 9am to 2.30pm Thursdays and Fridays Location: NMIT Nelson and Marlborough



TRINIDY LLOYD—TAKIMOANA

✦ HAIRDRESSING NELSON✦ Nayland College

Trinidy has always had an interest in working with hair, initially practicing her skills on her friends and family. "I've always liked working on hair, and now I'm gaining the right skills to back up my interest".

To further develop these skills, Trinidy is also enrolled in her school's Gateway programme and spends one morning a week working in a local hair salon, in addition to attending the Trades Academy Hairdressing programme. "I was getting a bit over school, but this way I get to stay in school but do other things like Trades and Gateway that I enjoy, while I figure out what I want to do next. It sounds complicated but it's not. Everything fits together really well and feels like a step up."

For Trinidy the best thing about Trades is that it's hands-on and practical.

ASTRA TICEHURST

- HAIRDRESSING
 MARLBOROUGH
- Marlborough Girls
 College

Astra is loving her Hairdressing course. She likes that it is very practical and she gets to learn different things from the usual subjects she learns at school. Her tutor is reassuring and always finds ways to make learning fun.

A highlight for Astra is learning how to give conditioning treatments and being able to do treatments on the other students in the class.

The course is giving Astra the chance to see what a career in hairdressing would be like and this is helping her to make up her mind about future career opportunities.



* Graduate PROFILE

SELINA TE MIHA-BARLOW

TOTSTA Graduate Hospitality and Manaaki Tāpoi 2017

Motueka High school

Selina had the opportunity to enrol in both the Hospitality and Manaaki Tāpoi Trades Academy programmes in 2016 and 2017, and was able to complete both Level 2 and Level 3 in each programme over the two years she was enrolled.

"Both of these programmes gave me the confidence to work alongside other people. They also opened my eyes to the opportunities available within the tourism sector. I was able to develop my confidence to work with people I'd never met before and it really acted as the springboard for me to take the next step into fulltime tertiary study". Selina is particularly grateful to her tutors at Trades, who were always willing to help out and share their knowledge.

Seeing how the hospitality industry works and the opportunities available in the NZ tourism sector, has led Selina to take on the exciting challenge of moving to the North Island to study fulltime at the NZ School of Tourism in Hamilton. "I've just completed my Level 4 Certificate in Tourism, Airline and Flight



Attending and I'm about to start the Level 5 Diploma in Tourism and Travel. My course has been mind-blowing. I never realised how much there was to learn. My first course focused on fight attending and now I'm studying hotel management." Selina says that completing the Manaaki Tāpoi and Hospitality programmes at Trades Academy really helped her application to study, which included both a written application and face-to-face interview. She also says that having a background in customer service and Maori cultural tourism has made a real difference when studying – "it makes everything easier, as I already have some background knowledge."

Selina's long term goal is to become a long-haul Flight Attendant with Air New Zealand. "I miss home a bit and being in Motueka and Nelson, but I need to be in a city to get experience and to complete my qualification. I want to see the world and travel when I finish my course, as I love learning about different cultures and also sharing my own with others."

Selina's advice to students at high school is: "Never say no – take the opportunities you're given. Trades Academy is definitely one of those good opportunities!"



Some of the very best learning in life comes through challenging your personal boundaries and training to work well in difficult situations.

Get outdoors, get active and have fun while you learn a wide range of outdoor skills. At the same time the Adventure Tourism Leadership programme allows you to develop your personal leadership style, enhance your communication skills, and determine your contribution to creating a high functioning team. These personal and social skills are not only critical in today's world of work they are transferable to any career path you choose to take. During the Level 2 course you will experience mountain biking, caving, sea kayaking, rock climbing and camping, and in so doing, gain valuable credits at NCEA Level 2. The Level 3 course builds on existing outdoor skills with a focus on leading groups in the outdoors.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February and July 2019 intakes

Time: 4 x four day block courses (includes overnight)

Location: Whenua Iti Outdoors Diploma in Adventure Tourism* ···> Health Science (Paramedicine) **Royal New Zealand Police College Diploma in Applied Fitness Bachelor in Sport and Recreation*** > New Zealand Armed Forces Training New Zealand Army, Navy or Air Force New Zealand Police Force Outdoor Physical Education Teacher Outdoor Instructor Paramedic, Search and Rescue Emergency Management Adventure Tourism Guide * Available locally through NMIT NB - these are indicative career paths only. The leadership, technical and social skills focused on as a part of this Trades Academy option can complement many other career pathways.

SARATA HOFFMAN HOMA

ADVENTURE TOURISM LEADERSHIP

Marlborough Girls' College

When Sarai'a was asked what the highlight was for her on the Adventure Tourism block course with Whenua Iti Outdoors, she was quick to say it was caving. "It was really fun". Sarai'a also enjoyed meeting new people from other schools and the sea kayaking.

Being outdoors in the beautiful Golden Bay as her classroom has been fantastic. Sarai'a has really enjoyed the friendly tutors who she says "you can talk to about anything at any time"

Taking part in the programme has also helped Sarai'a make decisions about her future. "The course has been a great experience and helped me make up my mind about studying adventure tourism next year in either Nelson or Queenstown.

RATA LATTON

- ADVENTURE TOURISM
- LEADERSHIP Murchison Area School

Rata enrolled in the Adventure programme at Whenua Iti because she loves Outdoor Ed, but wasn't able to do this at her school. She really enjoys the fact that the course is so practical and that she gets to meet other students from different schools. Her highlights so far have been the caving and rock climbing weeks and the fact that all the students have to leave their phones behind! She would recommend the course to any students who enjoy the outdoors and want to challenge themselves in this area.

"Next year I'd like to do the Level 3 Adventure programme to gain even more experience. I'm definitely considering the adventure tourism industry as a career choice.'



People travel from all around the world to learn more about the Māori culture of New Zealand. Stand tall and be proud of your whakapapa.

Take a journey through the cultural history of Te Tau Ihu o Te Waka a Maui (the Top of the South). Learn from expert tutors and kaumatua, visit and stay on marae across the region and interact with Māori business leaders of the region.

This programme is designed to be experiential and active whilst embedding and reinforcing pride in Aotearoa's cultural heritage. You will learn the importance of strong connections to Te Ao Maori and the value these connections can bring to a wide range of career paths.

Manaaki Tapoi (Introduction) at Level 2 focuses on whanaungatanga, kaitiakitanga, serving of kai and te reo greetings and farewells used in tourism. On completion of Manaaki Tapoi (Introduction), students can pathway onto the Manaaki Tapoi (Advanced) programme at Level 3. This course focuses on kaitiaki practices in Maori Tourism and the history of natural attractions and significant sites in our region.

Starts: March and August 2019 intakes Time: 4 x four day block courses

(includes overnight)

Location: Whenua Iti

Outdoors

LUCAS BAKER

MANAAKI TAPOI LEVEL 2 Marlborough Boys

College

For Lucas, participating in the Manaaki Tāpoi programme has been a significant learning experience. Following in the footsteps of his older brother, Tama, Lucas has embraced the challenges presented to him on the programme. He says that getting to know the other students from different schools and the tutors and making these connections have been a very important aspect of the course. The group has become a whanau, living communally, cooking and sharing the journey together. Lucas acknowledges the impact the tutors have had on his personal development and growth.

One of Lucas's highlights on the Level 2 programme has been the opportunity to try out Waka Ama, paddling and camping in beautiful Bark Bay in the Abel Tasman National Park.

The next steps for Lucas are to complete the Manaaki Tāpoi Level 3 course and then at a later date the Trades Academy Tourism Operations course. Long term Lucas is looking at working in the area of cultural tourism where he can share his knowledge and respect for his ancestors, the land and their stories.





The Tourism Industry is New Zealand's largest industry, it is growing rapidly and holds many exciting career opportunities. Explore what you need to succeed in Tourism.

Learn why and how Aotearoa, New Zealand, has developed a reputation as one of the world's premier tourism destinations. Meet leading tourism operators, experience what they offer, hear from the tourists and listen to employers about the skills you will need to work in their sectors of the tourism industry. Compare and contrast the attractions, activities and tourism facilities on offer in different regions of Te Tau Ihu and practice some of the skills you will need to succeed. This course is practical, involves multiple industry visits and gives you a taste of the real world of working in a tourism operation.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: March and August intakes 2018

Time: 4 x four day block courses (includes overnight)





TAWERA KARAURIA

TOURISM OPERATIONS
Queen Charlotte College

Tawera's mana statement while on the Tourism Operations course was: "the world is your oyster." For Tawera this is always about taking every opportunity and making the most of it. "Nothing is impossible. With the right attitude and mind-set you can do anything!"

One of the main highlights of the Tourism course has been meeting new people, finding out where they come and learning their stories. Tawera has also enjoyed visiting local tourism attractions in the top of the south, including Te Waikoropupu Springs and Farewell Spit.

Tawera's journey with Trades Academy began in Year 11, when he joined the Year 1 Automotive course. He completed the Year 2 programme the following year when he was in Year 12. Tawera acknowledges that he has learnt some good life skills from these automotive courses. At the beginning of this year, his Careers teacher at school encouraged him to try the Trades Tourism Operations course. This opportunity to try something quite different has had a major impact on Tawera, as it has opened his eyes to a new career path - a path he is excited to learn about and pursue when he leaves college.

Tawera acknowledges all of his tutors who have supported him on his Trades Academy journey. He has been challenged to do his best, make the most of his abilities and to be true to himself.

EMPLOYABILITY skilly

Get work ready and get going places!

Employability skills or "soft skills" are a set of skills or competencies that help you get, and then keep, a job.

Your employability skills help give a potential employer "proof" that you will be a great addition to their company. It can show them you have a good attitude and are reliable, that you are willing to learn new skills, that you can work in a team, and that you can talk professionally to customers and so on.

New Zealand and international employers tell us these skills are essential for getting and keeping a job.



Having great employability skills and being work ready is incredibly important to employers. Getting these skills right, will help you get a job!

Check out the following website for more useful information: www.youthguarantee.net.nz



What are the Employability Skills? What do Employers Want?



1. Positive attitude

This means you are positive, optimistic, honest and have a "can do" attitude; you're also happy, friendly and enthusiastic and motivated to work hard towards your goals.



2. Communication

You are a good communicator who speaks, listens and shares ideas appropriately; you ask questions when you're unsure and you understand how important it is to communicate well with customers, other employees and your employer.



3. Team work

You work well with others to complete tasks and meet goals; you contribute to developing new ideas and you work well with others from different backgrounds, genders or beliefs. You also follow directions and respect the authority of supervisors and managers.



4. Self-management

This means you arrive at work on time, with appropriate clothing and equipment to complete a work day. You're dependable, follow instructions, act responsibly and show commitment. You also take responsibility for your own health and wellbeing, and follow health and safety guidelines in the workplace.



5. Willingness to learn

You are willing to learn new tasks, skills and information and you're curious and enthusiastic about the job, organisation and industry. You accept advice, learn from feedback and look for opportunities to work more effectively to make the business better.



6. Thinking skills

You can recognise problems and use initiative to find solutions; you think about consequences and assess options before making a decision. You also recognise when you need to seek advice.



7. Resilience

You are adaptable and flexible in new and changing situations; you can handle challenges and setbacks and don't give up. You also seek help and support when needed and learn from your mistakes.



Are you interested in your own and other people's health? Do you like to assist others in the community? Then Health and Support Services might be for you!

You will be working on the NMIT campus developing the skills needed to work in the health and support services sector. You will gain knowledge of community services and resources, infection control practices, how to provide a safe environment, and gain insight into consumer rights in the health care setting. You will also learn skills to appropriately communicate with consumers of health care, and support persons with disabilities. As part of this programme you will visit health providers throughout the region, including Nelson Hospital, rest homes and other support services.

Give it a go and see if Health and Support Services is for you!

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: February 2019
Time: 9am to 2.30pm Fridays

Location: NMIT Nelson





LIBBY NORGATE

HEALTH & SUPPORT SERVICES Motueka High School

Libby enrolled in the Health & Support Services programme as she's keen to study towards a pursing degree once she finishes school

"Among the highlights of the programme have been the visits to Nelson Hospital, meeting with health professionals such as nurses, physiotherapists and nutritionists. We've also had the opportunity to look around the Emergency Department and meet with health managers and doctors."

Another highlight has been the opportunity to work in NMIT's state of the art clinical nursing classrooms. "The quality of the equipment at NMIT is fantastic. We wear real hospital scrubs and get to do practical activities in a very realistic hospital environment – we even have patient dummies to practice on! The course is really hands-on and you're fully immersed in everything to do with the health sector. Our tutor Angela gives us lots of practical activities to keep everyone interested and on track."

For Libby the Health & Support Services programme has opened the door to opportunities within the health sector and the different career pathways available – including options that she hadn't thought about before. She also enjoys being treated like an adult when she's at NMIT on Fridays and meeting other students from different schools and making new friends.



If you want to pursue an active and exciting career path in the uniformed services but are not quite sure with which service, then this is an ideal opportunity to try them out.

Paramedics, Police, Fire Services, Search and Rescue and Civil Defence – these uniformed services all offer varied and exciting career opportunities. You will have the opportunity to experience a simulated search and rescue exercise, gain bush survival skills and find out what it is really like to be a paramedic, police officer, or a firefighter. Learning is practical, active and engaging – this is a fun way to take a big step towards achieving NCEA Level 2 while gaining your basic first aid certificate and also refining your career path.

For more information on what you will learn and the credits you can achieve in this programme, go to the Trades Academy website and follow the course information links.

Starts: March and August 2019 intakes

Time: 4 x four day block courses (includes overnight)

Location: Whenua Iti Outdoors





ALEX ALDRIDGE

UNIFORMED SERVICESQueen Charlotte College

Alex is a keen hunter and being in the outdoors is a place where he feels at home. The opportunity to learn about the Police Force and Search and Rescue came up through the Uniformed Services course and Alex saw this as the perfect chance to polish up his outdoors skills and take a look at the Police Force as a career pathway.

Alex is enjoying the practical activities of the course especially the Police Fitness test and challenging himself to detective-style memory activities that have encouraged him to remember the facts and to be observant.

"Our instructors are easy to talk to, are happy to share their knowledge and their 'good work' stories. They make us feel comfortable and included."

Alex is thankful for the opportunity to attend the Uniformed Services course. He would recommend attending a Trades course as he says "it's the perfect way to try something first before committing to a career path."

NEW INITIATIVES for 2019

WHAT'S AROUND THE CORNER FOR YOU?

Industry Education Partnership Forums

The Top of the South Trades Academy is focusing on developing opportunities for industry and educators to work together for the benefit of students in our region. As part of this initiative, TOTSTA will be hosting a series of Industry Education Partnership Forums in 2019, which will offer senior secondary school students the chance to be better informed about future work and training opportunities within our major industry sectors both regionally and nationally.

The forums will bring together secondary students and young people working within industry, and focus on sharing their stories of what it means to train and work within particular industry sectors. The Forums will include site and workplace visits and on-going mentoring opportunities.

For more information, check out our website and Facebook page or talk to your school Careers Advisor.



SERVICE INDUSTRIES INTERNSHIPS

In 2019, students who have completed a programme at Whenua Iti Outdoors in Tourism Operations, Adventure Tourism Leadership, Manaaki Tāpoi or Uniformed Services, may be offered the opportunity to enrol in a second programme offering internships in the Service Industries sector.

The aim of the programme will be to offer workplace internships in local companies and businesses which support our region's tourism sector. The programme will be structured as four x 4 day residential blocks. Students will be placed with a local employer for work experience and will also be offered mentoring and on-going training during the programme. This exciting new initiative will enable students to gain an insight into the service industries and tourism sectors. They will have the opportunity to find out what it's like to work in this area, the training and qualification requirements and employment opportunities. Students will be able to achieve credits towards NCEA Level 2 and 3.

Places in this exciting new programme will be limited. Further information will be available on our website.



SCHOOL PARTNERS

- Nayland College
- Waimea College
- Garin College
- Nelson College for Girls
- Nelson College
- Motueka High School
- Te Kura Kaupapa o Tuia Te Matangi
- Tapawera Area School
- Rai Valley Area School
- Murchison Area School
- Collingwood Area School
- Golden Bay High School
- Marlborough Girls College
- Marlborough Boys College
- Queen Charlotte College
- Kaikoura High School
- Te Aho o Te Kura Pounamu (Correspondence School)



TERTIARY PARTNERS







MAKE, BUILD, DO at the Trades Academy



The **Top of the South Trades Academy** is opening doors for students like you who want to stay at school, but are ready to start training for their next step.

We train students for **real jobs**, and **real careers**. All our courses can lead into apprenticeships, entry level jobs or tertiary training - straight from school!





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